



DAWSON'S
REALTY & MORTGAGES, INC.





Master Listing Agreement

Broker/Agent

This Master Listing Agreement is entered into this 8/16/2021, by and between Dawson's Realty & Mortgages, Inc., (DRM), as Agent for the *United States Department of Agriculture ("USDA"), Rural Development Agency (RD)*, and the party identified below referred to as the "Broker."

_____ (the "Broker"). Master Listing Agreement to set forth the terms and conditions upon which *Dawson's Realty & Mortgages, Inc.*, may engage the Broker for the Listing, marketing, and sale of USDA REO properties and the terms under which the Broker will provide such Services.

Effective Date: 8/16/2021

AGREEMENT:

1. PARTIES. This Agreement is entered into by and among Dawson's Realty & Mortgages, Inc., and the Broker/Broker of Record. "Broker" means the undersigned Broker identified in the Agreement.
2. EFFECTIVE DATE. This Agreement is effective as of the date indicated above 8/16/21 if no date is marked as the latest date of a party to execute this Agreement (the "Effective Date").
3. TERM. The term of this Agreement shall commence on the Effective Date and continue until terminated.

BROKER SERVICES AND DUTIES:

Engagement of Local Brokers for Services - In the performance of its duties under this Agreement, DRM will engage local Brokers who are in the business of Listing and selling real property on behalf of owners and servicers of real property to act as Brokers for the sale of properties and to assist in marketing, managing, and selling USDA REO properties.

Engagement for Services- Each USDA REO property subject to this Agreement shall be added by a Supplemental that Broker separately accepts. Broker's acceptance of a property assignment from DRM is acceptance of all terms included in the Supplemental related to that specific assignment.

Broker agrees to perform all tasks and services mentioned in this Master Listing Agreement and the "Listing Agreement" requirements once assets are assigned. In the event of a conflict between this Agreement and the Broker Guidelines, as it pertains to the services to be performed concerning a specific Property, the Broker Guidelines and Requirements will control and supersede this Agreement.



"Listing Agreement" means a document provided by DRM to Broker which contains specific information for the marketing and sale of USDA REO property, which may change at DRM's sole discretion. Each Listing Letter, including any amendments, is now incorporated by reference and subject to the terms in this MLA.

BROKER QUALIFICATION & LICENSES:

Licenses- Agents, Brokers, Broker Personnel, Vendors and Subcontractors engaged in the performance of Services under this Agreement shall be qualified, adequately trained, experienced, skilled, and will possess all necessary rights and licenses required to properly fulfill the obligations under this Agreement for which they have been engaged to complete.

Each Broker in connection with the Services under this Agreement (1) has all necessary licenses to carry out its obligations and will provide a copy of such licenses; (2) has been approved by DRM; (3) has all the correct types and levels of insurance as required; (4) has been adequately informed of the applicable performance requirements for the services for which they are engaged; (5) Financially Solvent.

Non-Exclusive - DRM nor its affiliates guarantee to Broker any minimum amount of assets or services.

INSURANCE REQUIREMENTS:

The Broker must maintain insurance during the term of this MLA (and, to the extent that any insurance is carried on a claims-made basis, for such period after that that claims may be legally made concerning occurrences during the term) and in any event before commencement of work under this MLA.

Professional Liability/Errors and Omissions – covering liability due to errors or omissions in the performance of Services under the Agreement with limits of not less than \$1,000,000 per occurrence.

Workers' Compensation – Workers Compensation, with limits of not more minor than \$500,000 bodily injury by accident, \$500,000 bodily injury by disease, and \$500,000 disease aggregate, must provide coverage for independent contractors who do not carry workers' compensation insurance or equivalent.

Commercial General Liability – covering liability arising from bodily injury, property damage, and personal injury with limits of not less than \$1,000,000 per occurrence, \$1,000,000 Personal Injury/Advertising Injury Limit, \$2,000,000 General Aggregate, and \$2,000,000 Products/Completed Operations Aggregate. Must be maintained for not less than one year after the completion of Services under this MLA.

Business Auto Liability: covering all owned, non-owned, and hired vehicles with a combined single limit for bodily injury and property damage of not less than \$500,000 per accident. Business Auto Liability shall only be required if Broker or Broker Personnel use automobiles connected with Services to DRM and operate vehicles on DRM premises.



Broker shall have Dawson's Realty & Mortgages, Inc., named as an additional insured to the Broker's Commercial General Liability and Umbrella policies, and endorsed to the Broker's professional liability/errors and omissions policy as a vicarious co-defendant, provided that the preceding shall not limit DRM's ability to bring a covered claim against Broker.

DRM shall receive proof of the endorsements and certificate for such insurance policies before assigning assets. DRM must be notified at least 30 calendar days written notice of any change or cancellation of insurance. All insurance required in MLA shall be obtained from insurers with an A.M. Best performance rating of not less than "A" and a financial Class VII. Each policy shall contain a waiver of all rights of subrogation against Dawson's Realty & Mortgages, Inc.

The Broker shall ensure that any agents, independent contractors, subcontractors, team members, etc., hires will maintain insurance coverage as specified in this Section or endorsed as additional insured on all required policies and provide evidence of such upon request by DRM. If Broker or any of its agents, independent contractors, subcontractors, etc., fail to maintain the required insurance, DRM may terminate the relationship at its option.

INDEMNIFICATION:

Broker shall indemnify, hold harmless, and defend DRM, and each of their respective officers, directors, customer, agents and employees against all claims, liabilities, costs, damages, judgments, suits, actions, losses and expenses, including reasonable attorneys' fees and costs of suit, arising out of or resulting from any claims in connection with subrogation actions by Broker's insurers, and also including reasonable attorneys' fees and costs of suit, arising out of or resulting from any third party claim in connection with; (a) allegations that the Services performed or the Materials developed by Broker infringe or violate any Intellectual Property Rights or other proprietary or non-disclosure rights of a third party; (b) Broker's misuse, unauthorized disclosure, or misappropriation of Confidential Information; (c) Broker's negligence, willful misconduct, breach of any representation or warranty under this Agreement, or failure to perform its obligations under this Agreement; (d) any injuries or illness transmissions to persons (including but not limited to death or damages to property caused by the negligent or willful acts or missions of Broker or its subcontractors (except to the extent that such injuries or damage are caused by the negligence or willful misconduct of DRM or any of its employees); (e) any financial arrangements involving the payment or compensation, commissions, brokerage fees, or other charges of any kind to any other brokers (except DRM), agents, or finders, including cooperating brokers, in connection with the sale of a Property for which Broker has earned compensation under this Agreement; (f) failure to inform cooperating brokers of the terms of this Agreement with respect to the payment of commissions; and (g) any misrepresentations or omissions made by Broker regarding a Property. Broker shall not settle any such suit or claims without a party's prior written consent if such



settlement would be averse to such party's interest. Broker agrees to pay or reimburse all costs incurred by DRM in enforcing this indemnity, including attorneys' fees.

Commission Fees - Broker agrees to receive a sales commission only for closed sales of property: (1) listed with Broker under a valid, accepted Listing Agreement, as provided in this MLA; resulting from a Broker generated or received written offer. Commission and additional terms, including the amount to be paid, shall be outlined in each Listing Agreement. Fees charged by DRM for Broker's use of technology platform(s) will be offset against any Broker's commission.

Commissions less fees will be paid on a per property basis according to the terms in the *Listing Agreement* from the proceeds of the sale at settlement. Broker agrees that DRM reserves the right, upon written notice to Broker, to change the due fee Broker on any listed property to facilitate the marketing of such property. Broker shall not receive any commissions, fees, or reimbursement from DRM except as expressly provided in this Agreement and the applicable Listing Agreement.

Termination - In the event listing is terminated by DRM Broker shall be eligible to receive a commission in connection with a sale of property that occurs before the termination date if and only if (a) within five (5) days of the termination date, Broker provides written proof to DRM the details, name of clients whom Broker showed the property.

Termination by Broker - If Broker terminates the MLA or individual Listing Agreement, Broker acknowledges and agrees that such termination will result in the Broker waiving all commissions or fees from the sale of the applicable property.

Asset Reassignment - The Broker shall not receive any commissions relating to a property if an asset is reassigned. The Broker must sell the property by the end of the Listing Agreement, or the property may be reassigned. DRM may terminate the Listing for that property upon notice to Broker if the sale is not completed by the end of the listing agreement date. USDA assets must be sold promptly.

Public Auction - If the property is sold via a public auction, DRM may reduce the Broker's fee reflected in the Listing Agreement by delivering notice to the reduced fee. Broker shall not put a Property up for public auction unless Broker has received written approval.

Technology Fee - The Broker agrees to a Technology Fee in the amount of two hundred dollars (\$200.00) on all listings effective 8/16/2021 for each asset assigned and closed by the Broker. The Technology fee may change at any time; the Broker will be notified. The Technology Fee will be offset against any commission/fees earned by the Broker for that property. The Technology Fee is non-transferable and may not be passed through to or collected by Broker from any third party, such as buyer or Buyer's Agent.



No Export - Broker will not transmit, directly or indirectly, any NPI to any country outside of the United States without the prior written consent of DRM. Where DRM provides its approval, such as the cross-border transfer must comply with any relevant requirements of any applicable law, rule, or regulation in the applicable jurisdictions, including, without limitation, those related to the protection of personal information.

Reimbursement - The Broker shall not be eligible for reimbursement by DRM for any expenses (i) that are not expressly required to be reimbursed by DRM within this MLA or have not been approved in writing by DRM under this MLA, or (ii) for which DRM is not provided with the related invoices and any other information as reasonably requested by DRM.

Email invoices and proof of payment for reimbursement within thirty (30) calendar days of the date of service, which must be reflected on the invoice. Email to: accounting@dawsonsmangement.com

Invoices submitted later than thirty (30) calendar days after the asset disposition date will be denied payment, with no exceptions. Only items in MLA and listing agreement related to the assigned asset will be reimbursed; travel expenses incurred by Broker are not reimbursable.

All invoices must include the following for reimbursement:

- Name and address of the company
- Invoice date and invoice number
- Property address where services were provided and property/loan identification number.
- Quantity, unit of measure, unit price, and extended price of services performed.
- Sales tax (where applicable) at the detailed line level.
- Proof of Payment

Reimbursement may be delayed or denied if the Broker fails to comply with this paragraph's requirements fully.

Payment to Broker shall be made within forty-five (45) calendar days of receipt by DRM of the request for reimbursement and all supporting documentation as reasonably requested by DRM. If Broker is in breach of any obligations outlined in this MLA, DRM may withhold reimbursement that would otherwise be due to Broker hereunder until such breach is cured.



If DRM reimburses Broker Personnel more than is owed, whether the overpayment is DRM's error or not. Regardless of how long it takes to discover the overpayment, the Broker shall reimburse DRM the entire amount that was overpaid as soon as the overpayment is found, and no later under any circumstances than seven calendar days after DRM notifies Broker of the overpayment.

Negative Assessments - A "negative assessment" is any delinquent lien, assessment, late fee, or a violation that occurs on the property during the term of the Listing Agreement for the assigned property. The Broker will be responsible for negative assessments and other similar charges accrued due to the payments not being made on time. Broker is responsible for obtaining & documenting mandatory HOA /condo association dues. Additionally, the Broker must submit dues information for approval and pay dues regularly until the property has been sold or withdrawn.

Charge Backs - In the event DRM makes payment on any assessments, penalties, liens, violations, costs, or fees that are incurred due to Broker's failure to meet its obligations herein, including, but not limited to, Broker's inability to provide Services as described in the MLA, DRM shall have the right to chargeback such payment against any amounts owing to Broker. This right of chargeback shall also apply to any charges that DRM determines paid to Broker in error, such as an overpayment or reimbursement of an ineligible expense.



USDA REO Properties

USDA REO Assets

The USDA helps rural residents buy or rent safe, affordable housing and make health and safety repairs to their homes. In the event of a default on loan, the USDA RD acquires title to the property by foreclosure or other acquisition methods. The USDA promotes homeownership and preserves communities.

The USDA determines program properties. These properties are offered to 502 Direct Loan and 502 Guaranteed Loan eligible applicants during the first 60 days of REO status. On day 61, the property can be sold as a Nonprogram property.

The USDA determines nonprogram properties. These properties can be offered to the public. Nonprogram Properties: Lead-Based Paint (LBP), Mold, Meth (etc.), properties may be offered for sale with LBP disclosure and deed restrictions.

Program & Non-Program Properties

The primary difference between USDA direct loans and USDA guaranteed loans is who funds the actual loan. With the USDA direct loan, the USDA acts as the lender. Conversely, private lenders fund the loan with the guaranteed loan program while the USDA backs each loan against default.

In addition, Rural Development provides guarantees in rural areas in instances where lenders wish to make loans for the purchase of homes in rural America.

Program Information- Low interest, fixed-rate Homeownership loans are provided to qualified persons directly by USDA Rural Development. Financing is also offered at fixed rates and terms through a loan from a private financial institution and guaranteed by USDA Rural Development for qualified persons. Neither one of these home loan programs require a down payment.

<https://www.rd.usda.gov/programs-services/single-family-housing-direct-home-loans>

<https://www.rd.usda.gov/files/SFHGLDApprovedLenders.pdf>



Sales Schedule Single-Family Housing REO Property Program Property

Sales Schedule Single-Family Housing REO Property	
Program Property	
❖ USDA Program Property:	Days 1-30 Available for sale exclusively to eligible Direct or Guaranteed SFH buyer
❖ USDA Program Property:	Days 31-60 - 5% Price reduction - Available for sale exclusively to eligible Direct or Guaranteed SFH buyers
If the property is not under contract before the 61st day, the property will be offered for sale as a <u>Nonprogram property</u> at 90% of the initially offered price.	
Nonprogram Property	
❖ USDA Non- Program Property:	Days 1-30 Available for sale to anyone
❖ USDA Non- Program Property:	Days 31-60 Available for sale to anyone following the preceding terms with an additional discount of 5%.
❖ USDA Non- Program Property:	Days 61-120+ Available for sale to anyone for 10 percent less than the initial listed price. An additional discount of 5% occurs monthly until the property is under contract.
As a reminder, nonprogram properties are available to eligible public bodies or nonprofits for transitional housing for the homeless at an additional discount of 10% with a term of 30 years and no required down payment.	



Broker Guidelines and Requirements

Broker agrees as follows: Dawson's Realty will engage the Broker for the following services.

The primary performance objectives are:

- List USDA REO properties (Program / Non- Program Property)
- Marketing USDA REO properties
- Sale of the USDA REO Properties

AGENT ASSIGNMENT:

Accept or Decline Asset Within Bid on Homes within 24 Hours

OCCUPANCY STATUS:

The Agent will be required to inspect the property and submit an occupancy status report within 48 hours of assignment. Upon receipt of the occupancy status report, the Agent shall update the System with the occupancy status. During the occupancy period, the real estate agent will perform bi-weekly inspections.

- Verify Occupancy within 72 Hours – Asset should have USDA coded lock 2474
- Enter Occupancy Inspection Within 72 Hours- Vacant or Occupied
- Valuation Completion /Desktop Review- Within 72 Hours – Upload manual valuation

INITIAL INSPECTION:

Complete Property Details Initial Inspection

Complete the Sign-in Sheet

Provide Interior/Exterior Date Stamp Photos

Marketing Photos – No Date stamp

Upload Date Stamp Photos

Report any preservation/safety issues

Report any accessibility issues



HOMEOWNER ASSOCIATIONS, ASSESSMENTS, UTILITIES:

We will task you on activating utilities depending on property condition.

Notify HOA of change in ownership upon receiving asset within five business days.

If HOA exists, send a copy of the F/C deed to the HOA Management company, and request a "Statement of Account." If you cannot obtain a copy of the F/C Deed at this time, please try to get the Statement of Account without it. If you cannot obtain it, please continue to follow up until a copy is received.

Broker shall ensure that the appropriate taxing authorities and homeowner's associations are notified of the change in ownership of a property.

Broker shall inform DRM of any special assessments, HOA fees, and condominium assessments owed on the property and advance payment for such expenses if requested.

If there are delinquent fees and assessments, the Broker can gain approval to pay, notate such in the System, send checks to HOA. Preferred method HOA & Taxes will be paid at closing.

- Verify HOA: Enter HOA details (*Management Company Name, Account Number, Address, Phone, Upload Ledger, Violations, Liens, etc.*)
- Taxes- (Update Any Bills, Issues, Liens)
- Activate Utilities (Gas, sewer, water, electric) – If requested by DRM

VALUATIONS:

If requested complete an interior valuation through the System, to be completed within five (5) calendar days of assignment. An exterior valuation must be completed within five (5) calendar days of issuance if the property is occupied. The Agent is expected to complete an initial valuation on every assignment within an established timeline:

- ✚ Initial valuation should be a detailed and in-depth valuation review of the subject property.
- ✚ The initial valuation must include listed/sold comps and at least (6) photos of the subject.
- ✚ Updated valuation will be required during the marketing process.
- ✚ Broker is responsible for providing access to third-party vendors identified by DRM to complete independent values

VACANT PROPERTY REGISTRATION:

When required by the local ordinance, please upload the proper vacant property registration according to the ordinance. Provide necessary documents to evidence property ownership.



REPORT CODE VIOLATIONS:

Report any code violations immediately to Asset Manager.

BROKER MARKETING PLAN:

Provide Marketing Plan with the recommended marketing strategy, initial List Price, and recommended Fair Market Value. The Marketing Plan will be prepared in the System.

The Broker will ensure that all properties will be listed for sale two (2) business days after the approved list price. Initial listing periods will be 60-days, with an optional 30-day extension at the discretion of DRM.

Broker shall ensure a "for sale" sign on the property, advertises the property for sale utilizing methods customary in the marketplace, and offers the property for sale to cooperating brokers through the appropriate MLS. The Agent will be required to submit a copy of the MLS advertisement on the platform.

Broker to advertise on: (Internet, Open Houses, Mailers, Flyers, MLS, Social Media platforms, Networks, Zillow, etc.) Create a marketing video, post it to social media channels. Upload video in the platform along with photos as well. The property must be sold within 90 days.

BROKER REQUIREMENTS:

- ✚ Maintain active membership in the most widely used local MLS board for all properties within your coverage area (if applicable)
- ✚ Sign and return listing agreement for all properties.
- ✚ Submit MLS sheet based on the list price.
- ✚ Maintain quality signage on every property.
- ✚ Submit monthly status reports.
- ✚ Promptly submit all offers to your asset manager under procedures.
- ✚ Submit contracts under DRM procedures.
- ✚ Broker shall not make any repairs to assets.



BROKER PERFORMANCE SCORECARD:

- ✓ Inspections Completed on Time
- ✓ Marketing of the Asset
- ✓ Inspection Reporting and Follow-up
- ✓ Broker Valuation Timeline and Accuracy
- ✓ Days on Market
- ✓ Days to Close
- ✓ Asset Must Close within 60 days
- ✓ Invoice Rejection%
- ✓ Contract Submission
- ✓ Monthly Marketing Report
- ✓ Overdue Tasks

A. Advertising - If BROKER advertises the property for sale, they shall pay all costs of advertising.

B. Showing Property - The BROKER shall show the property to all qualified prospects. They will advise **DRM** immediately of any damage, vandalism, or unusual circumstances involving the property.

C. Taxes and Insurance - BROKER shall advise the prospective buyer of the estimated amounts for annual taxes and insurance.

D. Offers to Purchase - BROKER shall promptly convey offers to purchase to **DRM** via the portal. Offers to buy shall be made on Government sales contract forms. Offers to purchase from a prospective buyer who may qualify for credit on eligible terms will include the appropriate application forms for the respective loan program. Offers requesting credit on ineligible terms will require Government sales contract forms and sufficient information to establish financial stability, creditworthiness, and adequate repayment ability.

E. Closing Costs - BROKER shall advise the prospective buyer of estimated closing costs to be paid at or before closing. These include items such as closing agent fees, recording fees, etc.

MLS: The Broker is an active participant or a subscriber of MLS. Broker to confirm any information in MLS; place assigned properties in local MLS.

MONTHLY MARKETING UPDATE: Every 30 days, the Broker will provide a Monthly Status Report (MSR) through the System detailing the showing activity, number of offers, buyer feedback, new market activity, and new List Price recommendation. At a minimum of every 30 days, the Broker will provide an updated valuation. At a minimum of every 30 days, the Broker will prepare a revised Marketing Plan that summarizes the listing activity, offers history, and recommends changes to the marketing strategy and recommendations for alternative disposition efforts.



OFFERS AND OFFER NEGOTIATION:

- Broker to cooperate with other licensed brokers in marketing the property and agrees to share its commission as is customary for the area.
- Broker to ensure all offers received are submitted within one day of receipt. Submit all offers in Bid on Homes for the Asset manager to review.
- The Broker will take reasonable measures to ensure the purchaser is financially qualified to purchase the property. Such standards shall be consistent with customary practices in the marketplace and compliance with applicable state and federal laws.
- Broker shall ensure the earnest money deposit is collected and accepted according to the contract and applicable laws.
- The Broker will use the USDA Contract forms and addendums to purchase and sell USDA REO assets.

NONDISCRIMINATION:

All property must be offered without regard to race, creed, color, national origin, sex, marital status, age, religion, or handicap.

OFFERING LIMITATION:

1. Property will be offered for sale to Government defined eligible applicants under the terms of the notice of real property for sale and after that the public.
2. An offer for suitable property made by an eligible applicant will be considered for financial assistance under Government regulations

INCOMPLETE OFFERS: Offers that are incomplete or lacking required additional forms may be rejected.

EARNEST MONEY: The notice of sale must specify any Earnest Money requirements. A prospective buyer shall deposit with closing attorney Earnest Money customary for the market and is required when the sales contract is signed.

Buyers closing Attorney or Title company shall hold the EM in trust until the closing of the sales transaction EM is applied to the purchaser's closing costs. When a sales contract is canceled due to offeror default, any earnest money collected is forfeited and immediately delivered to and retained by the Government.

COMMISSION: For all services rendered resulting in a completed sale transaction, BROKER will receive as total compensation a sum determined as a percentage of the property's sale price. The commission will follow in Listing Agreement.



CLOSING:

Broker shall utilize a Closing/Escrow attorney or settlement agent approved by DRM or select a Closing/Escrow agent if there is no preferred vendor in the area where the property is located.

- ✚ Communicate any issues that occur after contracts are accepted (i.e., addendum changes, repairs issues, buyer delays, extensions, etc.)
- ✚ Provide weekly updates of escrow until the close date and adhere to all escrow updates procedures
- ✚ Effectively coordinate efforts and information between all parties involved in the transaction.

POST CLOSING: The Agent is responsible for ensuring closing is successful by making sure signed Settlement statements, and wire confirmations are obtained and received.

Final utility bills and any remaining bills must be emailed to:
accounting@dawsonsmangement.com

PROFESSIONAL STANDARDS:

Listing agent/broker to maintain the highest levels of professional/personal standards/ethics.

Any deviation from the guidelines mentioned above may result in:

- Removal and reassignment of assets or assets assigned
- Denial of reimbursements requested
- Removal from DRM Broker network

NON-DISCRIMINATION CERTIFICATION: The undersigned broker is participating in the sales of Government-owned properties agrees that neither they nor any of their sales or rental personnel, employees, or others authorized to act for them will, in violation of Title VIII of the Civil Rights Act of 1968 (the "Fair Housing" Title VIII of Public Law 90-284) or Executive Order 11063, decline to show



or will discriminate in the sale or rental of any property now or hereafter listed with them. It is further agreed that the undersigned will: (1) instruct their staff in the policies of nondiscrimination and applicable laws; (2) prominently display the Fair Housing Poster in all offices in which sale or rental activity takes place; (3) use the approved Equal Housing Opportunity logo, slogan, or statement in all advertising in conformance with the Advertising Guidelines for Fair Housing; (4) when advertising Government-owned properties located in predominantly white areas, utilize any available minority media (solely or in addition to other media); and (5) maintain a nondiscriminatory hiring policy by affirmatively recruiting from both minority and majority groups for staff

NON-COMPLIANCE: The undersigned agrees that noncompliance by them or any employee of their organization with the laws, executive orders, or regulations against discrimination in the sale or rental of any property or with this Certification will be the proper basis for barring the undersigned from participation in the program of selling, renting, or managing Government-owned properties.

Principal Broker Name: _____

Broker Signature: _____

Date Signed: _____



Background Check Certification

_____ ("Broker") hereby certifies to Dawson's Realty & Mortgage's, Inc. ("DRM")

Broker has had a third-party background check provider conduct a background check-in compliance with applicable law on each of Broker's officers and directors, and those employees, agents, and independent contractors of Broker and its subcontractors (collectively, "Broker Personnel") before any such Broker Personnel performing any services for DRM.

I certify that this Certification is accurate and complete to the best of my knowledge.

Broker: _____

Business Name: _____

Owner Name: _____

Owner Signature: _____

Firm License #: _____

Broker License: _____

Principal Broker Name: _____

Broker Signature: _____

Date Signed: _____



By their duly authorized representative signatures below, each of the parties below acknowledges the value and sufficiency of the consideration for entering this Agreement and agrees to be bound by its terms.

Principal Broker Name: _____
Broker Signature: _____
Date Signed: _____
Broker License #: _____
Broker Address: _____
Business License#: _____

Dawson's Realty & Mortgages, Inc.
Signature: Labrescia Dawson
Name: Labrescia Dawson
Title: Master Broker- CEO
Date: 8/16/2021

Type text here

****This Agreement will only be valid if executed by the Broker of Record or Managing Broker.**

Additional, detailed information, including complete policy and procedures, regarding working with Dawson's Realty & Mortgages, Inc., may be forwarded upon your request and upon your first listing assignment.

If you have questions regarding this policy, please contact vendor management.
(info@dawsonsmanagement.com).

Thank you for your partnership.